



Olympus America Inc.  
3500 Corporate Parkway  
P.O. BOX 610  
Center Valley, PA 18034-0610

TEL: (800) 848-9024  
FAX: (800) 228-4963

zachary.shoush@olympus.com  
www.olympusamerica.com

Quote Number: Q-00635941

Please refer to this number on all correspondence

Effective Date: November 21, 2018

Expiration Date: January 20, 2019

### Customer Information

Contact Name: Daniel Tokeshi

Contact Email:

Account Name: COUNTY OF VENTURA

Customer Address: 300 HILLMONT AVE  
VENTURA, California  
93003-1651

Customer Number: 20014753  
(Sold To)

Payment Terms: Net 30 subject to Olympus credit approval

F.O.B.: Shipping point, unless otherwise mutually  
agreed upon in writing

Tax: Applicable taxes are not included in this quote  
and are the responsibility of the customer

### Olympus Information

Representative: Zachary Shoush

Phone:

Email: zachary.shoush@olympus.com

Cage code: 32212

DUNS#: 017018859

Tax ID: 11-2416961

### Comments

190 Tower Kit Promotion

To ensure proper shipping, please provide the following information on your Purchase Order at the time of purchase:

- 1) Can your facility accommodate a 53 semi truck? \_\_\_\_\_  
A. If not, what size can be accepted? \_\_\_\_\_
- 2) Does your facility have a loading dock? \_\_\_\_\_  
A. If not, will a lift gate be needed? \_\_\_\_\_
- 3) Does your facility require inside delivery? \_\_\_\_\_  
A. If yes, what is the floor number? \_\_\_\_\_  
B. Does your facility have a freight elevator? \_\_\_\_\_  
C. How many doors will the equipment need to go through? \_\_\_\_\_
- 4) Receiving/ Delivery dock Contact Name: \_\_\_\_\_
- 5) Receiving/ Delivery dock Contact Phone #: \_\_\_\_\_

\*\*Please be sure to inspect thoroughly before signing the delivery documents.\*\*



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#	Item Type	Model And Description	Kit Component(s)	Qty	List Price	Contract Price	Unit Price	Total Price
1 *	New	<b>190-TOWER-KIT-OEV</b> : CV-190, CLV-190, Convert, Cable, Monitor		1	\$57,264.50	Not Available	\$36,670.00	\$36,670.00
1			: CLV-190 EVIS EXERA III LIGHT SOURCE	1				
1			: CV-190 EVIS EXERA III VIDEO PROCESSOR	1				
1			: MAJ-1916 CV-190 INTERFACE CONVERT DEVICE	1				
1			: MAJ-1918 REMOTE CABLE PERIPH DEVICE 1.8M	1				
1			: OEV-262H HIGH DEFINITION LED L CD MONITO	1				
2 *	CPO	<b>PCF-H190L-SVC18</b> : PCF-H190L-CPO-SVC18		2	\$50,000.00	Not Available	\$26,000.00	\$52,000.00
2			: PCF-H190L EVIS EXERA III HD SLIM COLONS.	2				
3 *	CPO	<b>CF-HQ190L-SVC18</b> : CF-HQ190L-CPO-SVC18		1	\$53,100.00	Not Available	\$26,000.00	\$26,000.00
3			: CF-HQ190L EVIS EXERA III HD COLONOSCOPE	1				
4 *	CPO	<b>GIF-H190-SVC18</b> : GIF-H190-CPO-SVC18		2	\$48,500.00	Not Available	\$22,500.00	\$45,000.00
4			: GIF-H190 EVIS EXERA III HDTV GASTROSCOPE	2				
5 *	CPO	<b>TJF-Q180V-CPO</b> : TJF-Q180V-CPO		1	\$50,400.00	Not Available	\$29,000.00	\$29,000.00
6 *	CPO	<b>GIF-2TH180</b> : GIF-2TH180 THERAPEUTIC 2-CHANNEL HDTV GA		1	\$45,800.00	Not Available	\$25,000.00	\$25,000.00
7	New	<b>K10022086</b> : K10022086 WM-DP2 Standard Cart with CO2		1	\$9,550.00	\$7,433.87	\$7,433.87	\$7,433.87
8	New	<b>55645L10-1</b> : 55645L10-1 10"CV-140/160/190 DIGI FILE		1	\$196.00	\$147.42	\$147.42	\$147.42

\* DENOTES OPEN MARKET ITEM

Pricing may be based on a local agreement or the following contract(s):

Intalere VQ08800 GI T2

#### Trade-In Terms and Conditions (If Applicable)

Trade-In equipment must originate from the facility purchasing the new equipment and must have original serial number tags intact.

Trade-In credits are offered exclusively on a one-for-one basis toward the simultaneous purchase of a like-kind product from any product category (i.e. video/fiber GI, SIG, Pulmonary,



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ENT, Intubation) and listed in or identified under the quoted products section. Olympus reserves the right in its sole discretion to make the final determination of what constitutes like-kind product categories.

Trade-In credits will be issued to the customer facility upon Olympus receipt and inspection of the Trade-In equipment to verify its condition and value. Trade-In equipment must be received by the Olympus facility in San Jose, CA within 30 days from the customers receipt of the like-kind product. Olympus reserves the right to cancel the associated credits to the customer if the Trade-In equipment is not received within the 30-day timeframe.

Trade-In equipment will be accepted by Olympus for credit only, and under no circumstances will Trade-In equipment be exchanged for cash.

Olympus reserves the right to modify the list of qualified models for trade-in or the stated value for any qualified model from time to time, based on then current market conditions and needs. Trade-in values are valid until the expiration date of this quote.

#	Item Type	Model and Description	Serial Number	Qty	List Price	Contract Price	Unit Price	Total Price
9 *	Trade-In - Olympus	PCF-160AL : PCF-160AL ADJUSTABLE VIDEO COLONOSCOPE	2431632	1	\$(2,000.00)	Not available	\$(2,000.00)	\$(2,000.00)
10 *	Trade-In - Olympus	CF-Q160AL : CF-Q160AL ADJUSTABLE VIDEO COLONOSCOPE	2314748	1	\$(2,500.00)	Not available	\$(2,500.00)	\$(2,500.00)
11 *	Trade-In - Olympus	PCF-160AL : PCF-160AL ADJUSTABLE VIDEO COLONOSCOPE	2337901	1	\$(2,000.00)	Not available	\$(2,000.00)	\$(2,000.00)
12 *	Trade-In - Olympus	GIF-160 : GIF-160 GASTROVIDEOSCOPE	2205381	1	\$(2,500.00)	Not available	\$(2,500.00)	\$(2,500.00)
13 *	Trade-In - Olympus	TJF-160VF : TJF-160VF DUODENOVideoscope W/V-LOCK ELE	2400171	1	\$(3,000.00)	Not available	\$(3,000.00)	\$(3,000.00)

COUNTY OF VENTURA

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Effective Date: \_\_\_\_\_

Purchase Order #: \_\_\_\_\_

Order #:

Total List Price: \$413,310.50  
(Before Trade-Ins)

Total Net Price: \$221,251.29  
(Before Trade-Ins)

Total Trade-In Value: \$(12,000.00)

Sub Total: \$209,251.29

Freight: \$644.73

Grand Total: \$209,896.02



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- I. Olympus Standard Terms and Conditions apply to this quote, unless otherwise mutually agreed upon in writing
- II. Errors & Omissions Excepted. Price quotes and the total package prices are for the quoted items only.
- III. Changes and additions to, or deletions from this quote may cause pricing adjustments.
- IV. Service manuals and additional operator manuals are not included and may be ordered by contacting the Customer Care Center at (800) 848 9024.
- V. If freight charge is included, the freight charge may not necessarily reflect the exact charge paid by Olympus to the carrier due to the volume incentive discount agreements entered into between Olympus and carrier, unless otherwise mutually agreed upon in writing.

**Based on the products purchased, the following terms may apply:**

- I. ET1457 promotional kit: This package pricing is contingent upon product availability and on customer's purchase of all items included in the package. Return of any products under the promotion package pricing may increase the price for the other items purchased under the promotion package pricing. Promotion is subject to termination at any time.
- II. Certified Pre Owned promotional MP1752 This promotional package must be purchased in conjunction with the BTTF5 promotional package. Return of any items within this promotional package may trigger pricing changes to the remaining items. Promotion is subject to termination at any time.
- III. Quotes containing the following item numbers or promotional discount codes are eligible for the 160 Service Contract Upgrade Promotion (GIF-H180J-160SVCT, GIF-H180-160SVCT, GIF-Q180-160SVCT, CF-H180AL-160SVCT, CF-Q180AL-160SVCT, PCF-H180AL-160SVCT, PCF-Q180AL-160SVCT, and 160 to 190 Customer Loyalty). In order to receive the benefit of this promotion, customers must have an active service agreement which covers a corresponding like-type 160 generation endoscope. By accepting this promotional offer, Customer acknowledges and agrees that any applicable trade-in 160 scopes will be removed from their service agreement and replaced with a corresponding like-type promotional 180 or 190 generation endoscope ("Replacement Scope"). Once the Replacement Scope is shipped, Olympus will send Customer notification of the updated service agreement. Except as specifically modified by the above, the terms and conditions of the service agreement remain in full force and effect.
- IV. ScopeLocker storage product: Please take note of the ScopeLocker's specifications and dimensions and carefully measured the space where the ScopeLocker will be installed to ensure a good and proper fit. By submitting payment and/or a purchase order for any ScopeLocker, customer acknowledges and agrees that Olympus' standard return goods policy does not apply. ScopeLockers may only be returned if they have been delivered to the customer damaged. Customer is responsible for noting and reporting any external shipping damage prior to signing the carrier's receipt form for the ScopeLocker. Once customer signs the carrier's receipt form for the ScopeLocker, it is understood that the customer has inspected the shipment and has found no evidence of external shipping damage. Customer has seven (7) days after customer's receipt of the ScopeLocker to notify Olympus of any internal shipping damage which was undetectable at time of product receipt. Only returns with a valid Return Merchandise Authorization ("RMA") number issued by Olympus will be accepted and eligible for return. All authorized returns must be sent prepaid to Olympus or its designee and the RMA number must be prominently displayed on the shipping carton and all paperwork. Merchandise returned with proper RMA identification, with all accompanying items and manuals (as shipped to customer), shall be credited at the original customer's purchase price. No returns will be accepted more than 14 days from date of invoice. Credits will be given against customer's account; no cash refunds will be issued.
- V. Used Products: All used products carry a 90 day limited warranty, supplied with your order. These products are designated as 'Used' as the item type.